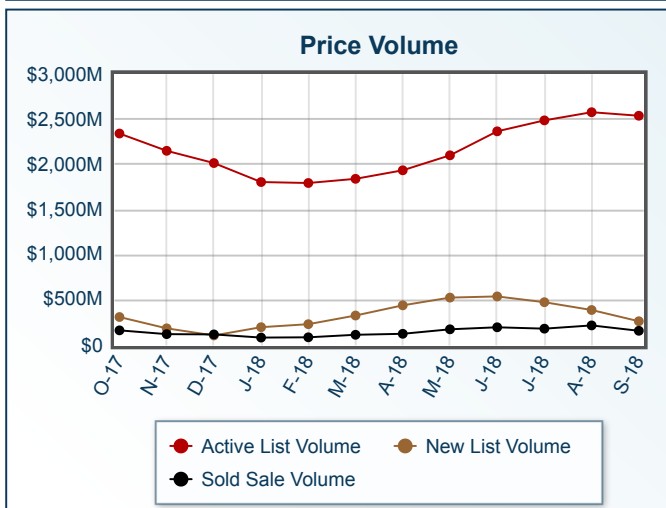
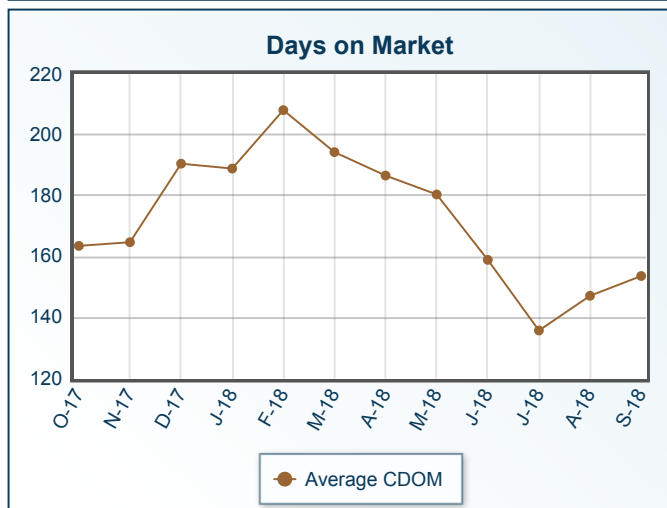
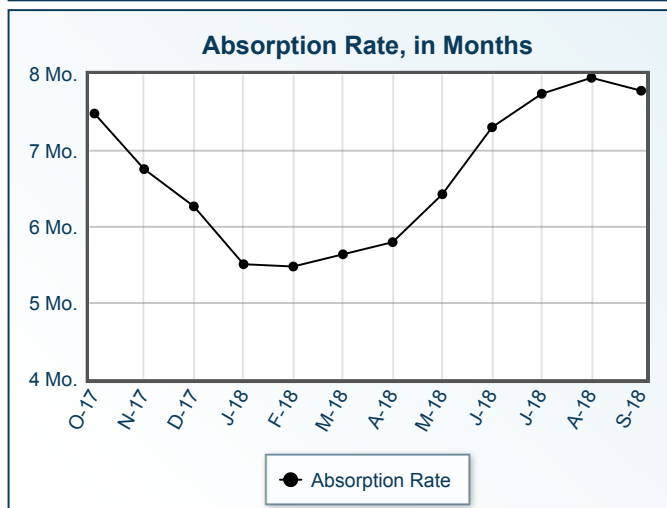
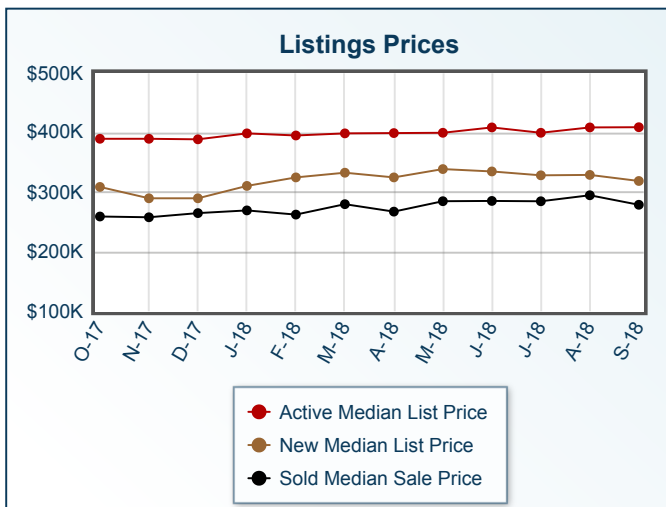
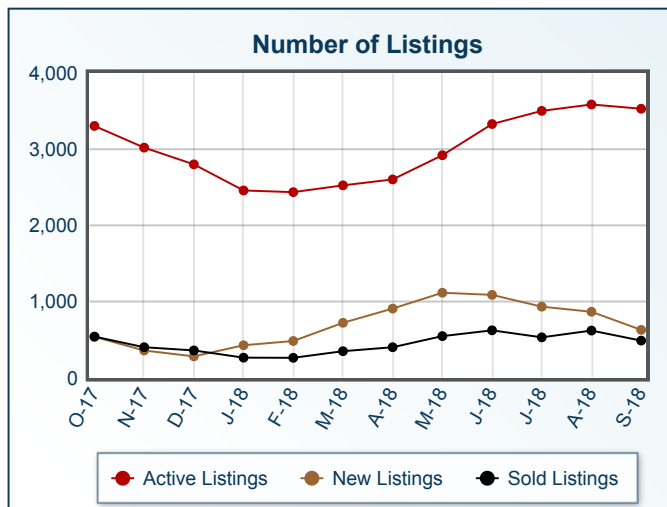


Market Summary

Residential, September 2018



Summary Statistics						
	Sep-18	Sep-17	% Chg	2018 YTD	2017 YTD	% Chg
Absorption Rate	7.79	8.08	-3.59	6.63	7.42	-10.65
Average List Price	\$718,853	\$686,294	4.74	\$541,339	\$509,028	6.35
Median List Price	\$409,350	\$389,900	4.99	\$339,900	\$315,000	7.90
Average Sale Price	\$331,954	\$312,056	6.38	\$335,753	\$308,653	8.78
Median Sale Price	\$279,000	\$260,000	7.31	\$280,000	\$262,000	6.87
Average CDOM	153	154	-0.65	167	168	-0.60
Median CDOM	89	94	-5.32	85	88	-3.41

	Sold Listings			Pending Listings		
	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-99,999	21	13	61.5	145	207	-30.0
100,000-149,999	33	42	-21.4	249	302	-17.5
150,000-199,999	47	68	-30.9	414	537	-22.9
200,000-249,999	82	131	-37.4	710	781	-9.1
250,000-299,999	89	110	-19.1	752	766	-1.8
300,000-349,999	79	60	31.7	511	451	13.3
350,000-399,999	34	64	-46.9	422	350	20.6
400,000-449,999	22	19	15.8	236	176	34.1
450,000-499,999	25	16	56.3	168	119	41.2
500,000-549,999	15	12	25.0	105	77	36.4
550,000-599,999	9	6	50.0	86	71	21.1
600,000-649,999	5	3	66.7	48	35	37.1
650,000-699,999	5	2	150.0	49	33	48.5
700,000-749,999	1	2	-50.0	25	25	0.0
750,000-799,999	4	2	100.0	28	20	40.0
800,000-849,999	0	1	-100.0	10	13	-23.1
850,000-899,999	2	0	N/A	12	17	-29.4
900,000-949,999	0	3	-100.0	7	14	-50.0
950,000-999,999	0	0	0.0	12	6	100.0
1,000,000-1,099,999	4	0	N/A	15	7	114.3
1,100,000-1,199,999	2	2	0.0	8	9	-11.1
1,200,000-1,299,999	3	0	N/A	13	9	44.4
1,300,000-1,399,999	2	0	N/A	13	5	160.0
1,400,000-1,499,999	0	1	-100.0	2	4	-50.0
1,500,000-1,599,999	0	0	0.0	4	2	100.0
1,600,000-1,699,999	0	0	0.0	6	3	100.0
1,700,000-1,799,999	0	0	0.0	4	1	300.0
1,800,000-1,899,999	0	1	-100.0	5	2	150.0
1,900,000-1,999,999	0	0	0.0	0	2	-100.0
2,000,000-2,249,999	1	0	N/A	7	3	133.3
2,250,000-2,499,999	1	0	N/A	2	5	-60.0
2,500,000-2,749,999	0	0	0.0	4	2	100.0
2,750,000-2,999,999	0	0	0.0	0	1	-100.0
3,000,000-3,249,999	1	0	N/A	1	1	0.0
3,250,000-3,499,999	0	0	0.0	0	0	0.0
3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	0	1	-100.0	1	1	0.0
4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	0	0	0.0	0	0	0.0
4,500,000-4,749,999	0	0	0.0	1	1	0.0
4,750,000-4,999,999	0	0	0.0	0	1	-100.0
5,000,000+	0	1	-100.0	1	1	0.0
Totals	487	560	-13.0	4076	4060	0.4

	Sold Listings			Pending Listings		
	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg
0-99,999	18	16	12.5	142	204	-30.4
100,000-149,999	24	32	-25.0	248	317	-21.8
150,000-199,999	53	57	-7.0	453	597	-24.1
200,000-249,999	82	76	7.9	777	794	-2.1
250,000-299,999	84	87	-3.4	838	857	-2.2
300,000-349,999	60	48	25.0	565	461	22.6
350,000-399,999	55	45	22.2	488	432	13.0
400,000-449,999	32	28	14.3	267	206	29.6
450,000-499,999	26	17	52.9	213	152	40.1
500,000-549,999	12	7	71.4	117	74	58.1
550,000-599,999	14	10	40.0	103	96	7.3
600,000-649,999	4	3	33.3	42	45	-6.7
650,000-699,999	13	4	225.0	76	38	100.0
700,000-749,999	3	4	-25.0	26	26	0.0
750,000-799,999	4	6	-33.3	44	30	46.7
800,000-849,999	2	1	100.0	9	11	-18.2
850,000-899,999	1	3	-66.7	14	24	-41.7
900,000-949,999	2	0	N/A	6	7	-14.3
950,000-999,999	3	1	200.0	17	18	-5.6
1,000,000-1,099,999	1	0	N/A	9	3	200.0
1,100,000-1,199,999	1	0	N/A	17	8	112.5
1,200,000-1,299,999	2	3	-33.3	12	13	-7.7
1,300,000-1,399,999	1	0	N/A	8	6	33.3
1,400,000-1,499,999	1	1	0.0	11	6	83.3
1,500,000-1,599,999	1	1	0.0	7	4	75.0
1,600,000-1,699,999	4	1	300.0	9	5	80.0
1,700,000-1,799,999	1	0	N/A	5	1	400.0
1,800,000-1,899,999	1	0	N/A	4	3	33.3
1,900,000-1,999,999	0	1	-100.0	6	4	50.0
2,000,000-2,249,999	0	1	-100.0	2	8	-75.0
2,250,000-2,499,999	2	0	N/A	8	2	300.0
2,500,000-2,749,999	1	0	N/A	3	1	200.0
2,750,000-2,999,999	2	0	N/A	7	6	16.7
3,000,000-3,249,999	0	0	0.0	1	1	0.0
3,250,000-3,499,999	1	0	N/A	2	0	N/A
3,500,000-3,749,999	0	0	0.0	0	0	0.0
3,750,000-3,999,999	3	0	N/A	5	1	400.0
4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	0	1	-100.0	0	1	-100.0
4,500,000-4,749,999	1	0	N/A	2	0	N/A
4,750,000-4,999,999	0	0	0.0	0	1	-100.0
5,000,000+	1	0	N/A	4	2	100.0
Totals	516	454	13.7	4567	4465	2.3

Active Listings	This Month			Year to Date			New Listings	This Month			Year to Date		
	2018	2017	% Chg	2018	2017	% Chg		2018	2017	% Chg	2018	2017	% Chg
	0-99,999	87	124	-29.8	283	397		-28.7	0-99,999	23	20	15.0	182
100,000-149,999	152	151	0.7	439	528	-16.9	100,000-149,999	34	34	0.0	317	375	-15.5
150,000-199,999	187	255	-26.7	733	951	-22.9	150,000-199,999	58	55	5.5	559	764	-26.8
200,000-249,999	274	343	-20.1	1217	1288	-5.5	200,000-249,999	82	74	10.8	977	1050	-7.0
250,000-299,999	403	380	6.1	1398	1422	-1.7	250,000-299,999	95	105	-9.5	1132	1133	-0.1
300,000-349,999	304	277	9.7	1007	896	12.4	300,000-349,999	67	65	3.1	809	691	17.1
350,000-399,999	344	330	4.2	989	923	7.2	350,000-399,999	79	46	71.7	775	679	14.1
400,000-449,999	231	208	11.1	615	481	27.9	400,000-449,999	41	25	64.0	472	364	29.7
450,000-499,999	199	202	-1.5	513	432	18.8	450,000-499,999	28	23	21.7	371	305	21.6
500,000-549,999	114	108	5.6	283	234	20.9	500,000-549,999	12	10	20.0	205	159	28.9
550,000-599,999	193	161	19.9	372	314	18.5	550,000-599,999	20	7	185.7	265	205	29.3
600,000-649,999	95	75	26.7	173	157	10.2	600,000-649,999	10	5	100.0	123	92	33.7
650,000-699,999	104	123	-15.4	239	215	11.2	650,000-699,999	13	6	116.7	146	119	22.7
700,000-749,999	64	56	14.3	114	105	8.6	700,000-749,999	6	4	50.0	69	70	-1.4
750,000-799,999	89	75	18.7	168	139	20.9	750,000-799,999	9	3	200.0	120	84	42.9
800,000-849,999	36	37	-2.7	66	62	6.5	800,000-849,999	2	3	-33.3	41	40	2.5
850,000-899,999	78	58	34.5	115	111	3.6	850,000-899,999	5	4	25.0	76	69	10.1
900,000-949,999	24	21	14.3	41	38	7.9	900,000-949,999	3	0	N/A	23	28	-17.9
950,000-999,999	63	61	3.3	110	105	4.8	950,000-999,999	3	5	-40.0	67	59	13.6
1,000,000-1,099,999	6	13	-53.8	25	18	38.9	1,000,000-1,099,999	2	0	N/A	13	13	0.0
1,100,000-1,199,999	45	37	21.6	85	58	46.6	1,100,000-1,199,999	3	0	N/A	52	34	52.9
1,200,000-1,299,999	47	56	-16.1	79	84	-6.0	1,200,000-1,299,999	8	1	700.0	43	45	-4.4
1,300,000-1,399,999	42	32	31.3	66	55	20.0	1,300,000-1,399,999	1	5	-80.0	38	32	18.8
1,400,000-1,499,999	31	29	6.9	51	47	8.5	1,400,000-1,499,999	5	2	150.0	26	20	30.0
1,500,000-1,599,999	27	39	-30.8	50	50	0.0	1,500,000-1,599,999	3	3	0.0	23	24	-4.2
1,600,000-1,699,999	26	30	-13.3	47	48	-2.1	1,600,000-1,699,999	4	2	100.0	23	25	-8.0
1,700,000-1,799,999	21	22	-4.5	37	30	23.3	1,700,000-1,799,999	2	0	N/A	19	17	11.8
1,800,000-1,899,999	27	21	28.6	39	41	-4.9	1,800,000-1,899,999	2	1	100.0	25	18	38.9
1,900,000-1,999,999	30	37	-18.9	50	52	-3.8	1,900,000-1,999,999	1	2	-50.0	27	29	-6.9
2,000,000-2,249,999	25	16	56.3	34	28	21.4	2,000,000-2,249,999	1	2	-50.0	19	17	11.8
2,250,000-2,499,999	26	27	-3.7	48	43	11.6	2,250,000-2,499,999	1	3	-66.7	26	24	8.3
2,500,000-2,749,999	18	12	50.0	24	15	60.0	2,500,000-2,749,999	1	1	0.0	19	8	137.5
2,750,000-2,999,999	25	28	-10.7	42	42	0.0	2,750,000-2,999,999	0	0	0.0	20	18	11.1
3,000,000-3,249,999	7	5	40.0	10	9	11.1	3,000,000-3,249,999	1	2	-50.0	6	5	20.0
3,250,000-3,499,999	11	9	22.2	15	14	7.1	3,250,000-3,499,999	1	0	N/A	7	5	40.0
3,500,000-3,749,999	6	7	-14.3	10	9	11.1	3,500,000-3,749,999	0	0	0.0	4	4	0.0
3,750,000-3,999,999	14	14	0.0	21	20	5.0	3,750,000-3,999,999	1	1	0.0	9	7	28.6
4,000,000-4,249,999	3	1	200.0	3	2	50.0	4,000,000-4,249,999	0	1	-100.0	3	2	50.0
4,250,000-4,499,999	5	7	-28.6	8	10	-20.0	4,250,000-4,499,999	0	0	0.0	3	5	-40.0
4,500,000-4,749,999	2	3	-33.3	5	4	25.0	4,500,000-4,749,999	0	0	0.0	3	3	0.0
4,750,000-4,999,999	4	5	-20.0	7	8	-12.5	4,750,000-4,999,999	1	0	N/A	2	3	-33.3
5,000,000+	45	36	25.0	62	51	21.6	5,000,000+	0	3	-100.0	29	20	45.0
Totals	3534	3531	0.1	9693	9536	1.6	Totals	628	523	20.1	7168	6924	3.5

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